

Profile

Randy Knoll is an experienced strategic planner with proven leadership abilities and troubleshooting skills. Mr. Knoll possesses a unique blend of financial management, customer/brand awareness and creative leadership experience – a successful mix for product, project or grant management positions across a variety of industries.

Over nine years of experience with grants and project management; Four years of experience in the Financial Service Industry traversing private global money management and brokerage firms. Five years as a professional baseball player, Mr. Knoll has spent over 10 years volunteering with the Boy Scouts of America, serving as Unit Commissioner over roughly 150 young men for 4 of those years. Accustomed to working in fast-paced team strategic planning environments utilizing scheduling, resource management, project management and marketing skills.

A courteous and professional communicator with the ability to work independently and in a team environment. Technology and Management proficiencies include MS Office, Databases, Presentations, Verbal and Written Communication, Project Coordination, Leadership, and Project Management.

Professional Experience

University of Mississippi Medical Center, Jackson, MS, 2015-2019

Project Manager III, 2017 - 2019

Led projects that steered UMMC towards its overall mission, core values, and strategic plan and in compliance with all relevant regulatory requirements. Planned, organized, and prioritized project operations. Worked with staff and executive management to develop and implement improvements and oversight for both clinical and non-clinical operations. Proactively developed, tracked, and facilitated report-outs to project sponsors and executive leadership on key performance targets. Collaborated directly with the Project Management & Process Improvement teams on RFP and sole-source contracts.

Defined project goals, developed measurable metrics, methods of assessment, managed project budgets, and ensured that all activity remained on schedule. Developed Work-breakdown Book Structure (WBS) for project execution and scheduling. Led value stream supply chain optimization project to reduce cost and improve nurse satisfaction. Guided Executive Steering Committee collaborative meetings for affiliated hospital project.

Manager, Business Operations 2015 - 2016

Led the development of financial budgets, forecasts and performance analysis. Directed, planned, organized, coordinated and managed all daily business and administrative operations of the Jackson Heart Study. Continuously sought out opportunities to improve and streamline operations while adhering to departmental short and long range goals and objectives. Managed project budgets of over 4 million per year, in addition to maintaining staff effort levels for billing purposes. Collaborated with senior management in the strategic planning, direction and coordination of efforts both currently and for the future states of the project.

Mississippi Emergency Management Agency, Pearl, MS 2012 - 2015
Office Director II - Project Director

Managed and directed multi-million dollar grant project for the State of Mississippi. Led and supervised project team in Jackson and satellite office in Biloxi. Collaborated in the creation, scheduling, and executing the project RFP. Developed short and long range forecasting and schedules to maximize efficiency and reduce project costs. Worked with contractors during the pre-award phase to negotiate final budget categories and conditions of award contract. Assisted in and approved project marketing strategy for TV, radio and print media channels. Independently prepared reports and reviews of work status and project operations. Bolstered a 300% participation increase during second year of the project. Prepared briefings for Executive Director and management staff of project deliverables, performance, and major client issues. Identified issues, provided recommendation for problem resolution. Provided fiscal oversight, keeping detailed records and identification of all grant monies spent. Exhibitor at key trade shows, providing ongoing education about the project and its importance.

Mississippi Department of Finance and Administration, Jackson, MS 2010 - 2012
Bureau Director II - Special Projects Director

Managing analyst of the \$578 million State Fiscal Stabilization Funds awarded by the Federal Department of Education. Championed all aspects of the grant funding including research, review, submission, approval, regulation, tracking, and reporting of requirements. Regularly monitored grants, contracts and inter-agency office personnel records. Successfully completed audits from the US Department of Education, the Government Accountability Office, and the State of Mississippi's Auditors Office with zero findings throughout the life of the grant.

Fisher Investments, Vancouver, WA, 2008 - 2009
Investment Counselor

Served as financial relationship manager and investment counselor to Fisher Investments clients. Acted as liaison between affluent clients and the Investment Policy Committee communicating market strategies, strategic decisions, and portfolio structure. Maintained a book of business clients while simultaneously prospecting and incorporating new business investors.

Fidelity Investments, Salt Lake City, UT 2005 - 2008
Premium Service Representative

Utilized Oracle CRM for record keeping ensuring better support on future sales opportunities. Worked closely with Sales, IT, and management to ensure accuracy and timeliness of sales. Corrected discrepancies, customer errors, and reconciled account data to ensure accuracy for both the client and firm. Team leader in customer satisfaction accolades, leading to corporate team recognition.

Professional Baseball Player, Philadelphia, PA 1995 - 2000
Philadelphia Phillies

Drafted by the Phillies Organization in June 1995 as high 3rd round pick. Received various honors including: South Atlantic League All-Star, Pitcher of the month May 1996, Organizational leader with 2.09 ERA.

Education

Masters of Business Administration, emphasis Financial Planning 2008 -- Westminster College, SLC, UT.
BA History, Minor in Business Management 2005 -- Brigham Young University, Provo UT.